





What Can Be Certified?

- Crops
 - Wheat, cotton, pasture
- Wild crops
 - Mushrooms, kelp, berries
- Livestock
 - Beef, eggs, milk
- Processed/multi-ingredient products
 - Juice, soup, bread, yogurt

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Organic Certification:

- Ensures products were produced without prohibited methods/substances, such as:
 - GMOs, arsenic, synthetic fertilizers, prohibited pesticides
 - Note: Natural substances allowed unless specifically prohibited, synthetic substances prohibited unless specifically allowed.
- Is scale-neutral: all operations must meet same requirements

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Is My Land Eligible?

- No prohibited substances on land for three years
- Before three year waiting period:
 - No use of USDA organic seal
 - No selling, labeling, representing product as organic



Technical and Financial Assistance - NRCS Environmental Quality Incentives Program (EQIP) Open to organic and transitioning





What are the Requirements?

- Specific requirements for each certification category (e.g. crops, livestock, wild crops, processing)
 - Labeling
 - Record-keeping
- Violators subject to compliance and enforcement actions:
 - Loss of certification, financial penalties

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How Much Does Certification Cost?

- Depends on size/scope of operation
- Few hundred several thousand dollars
- Annual recertification costs



Financial Assistance — Cost Share
2013 - Available in 16 states (CT, DE, HI, ME, MD, MA, NV, NH, NJ, NY, PA, RI, UT, VT, WV, WY)
Open to certified organic farmers and handlers
Reimburses up to 75% organic certification costs
Contact state department of agriculture

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Who Would Certify My Farm or Business?

- A third-party certifying agent
- Accredited by the USDA National Organic Program
- Can be:
 - State department of agriculture
 - Non-governmental accredited certifying agent





How Do I Get Certified?

- 1. You submit application to certifying agent, including:
 - Description of operation
 - Substances used in past 3 years
 - Products grown, raised, or processed
 - Written Organic System Plan, including practices and substances to be used
- 2. Certifying agent reviews application

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How Do I Get Certified?

- 3. Qualified organic inspector conducts inspection, writes report
- 4. Certifying agent reviews report
- 5. If you are in compliance, you receive organic certificate.



Annual certification renewal

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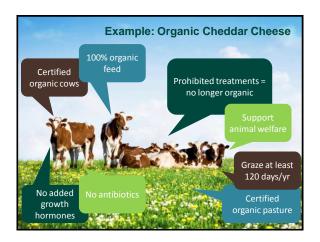


Who Doesn't Need to Be Certified?

- Small organic farms and businesses
 Gross agricultural income from organic sales
 \$5,000 per year or less
- Some brokers, distributors, and traders
- Retail food establishments

These operations must still meet specific requirements.









Making of Cheddar

- Organic milk transported in clean truck
- Arrives at certified organic processing facility
- Rennet added
 - Example of allowed non-agricultural substance
 - Allowed as type of animal enzyme



Summary: Cheese Processing Facility

- Inspected each year, certification renewed
- Organic System Plan addresses:
 - Equipment cleaning
 - Ingredient sourcing
 - Avoiding commingling with nonorganic cheese

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10 Years of USDA Organic

- 85 accredited certifying agents
- Over 25,000 certified operations across 133 countries
- \$31 billion in
 U.S. organic sales
- Tens of thousands of inspections, reviews, and certification decisions

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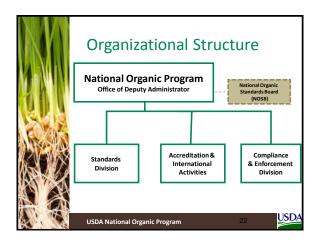


Framework of National Organic Program

- USDA Organic Regulations
- · Accreditation and Oversight
- Certification Inspections, Sampling and Auditing
- Compliance and Enforcement

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Compliance and Enforcement

- Ensure consistent application of the NOP regulations.
 - Complaint handling
 - Investigations
 - Civil penalties, penalty matrix
 - Reinstatements of suspended operations
 - Appeals, hearings, due process

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National Organic Standards Board

- FACA board, two meetings per year
- Proposals, public comment, final recommendation
- · National List and other recommendations
- Membership
 - 4 Producers
 - 3 Environmentalists
 - 3 Consumer/Public Interest
 - 2 Handlers
 - 1 Retailer, 1 Scientist, 1 Certifier



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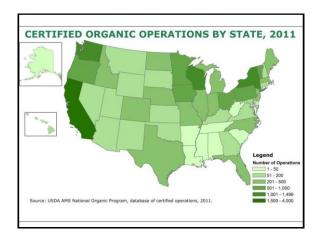


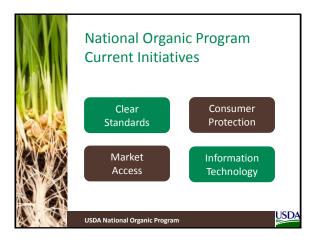
2012 Highlights

- Successful NOSB meetings New Mexico and Rhode Island
- Rulemaking
 Final residue rule, National List substances, policy documents
- Compliance and Enforcement Doubled case closures, complex cases
- Certifying Agent Oversight
 ~50 certifier audits, new checklists,
 streamlined audit review/response to
 corrective actions.

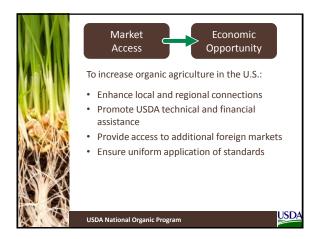




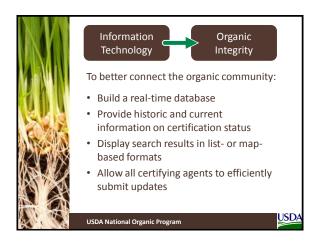










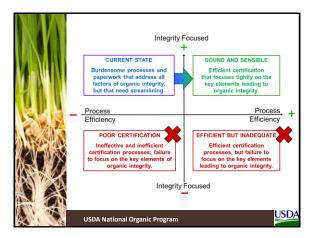














Goal: Make Organic Certification:

Affordable, Accessible and Attainable for all operations

- Affordable reasonable fees, reasonable compliance costs
- Accessible –certifiers and technical assistance available locally
- Attainable Clear and understandable standards, plain language, reasonable record keeping requirements

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Current Initiatives

- · Organic Certification Business Process Survey
 - Conducting an assessment to identify key certification barriers for small businesses
 - Identify ways to reduce paperwork burden
- NOSB Continuous Improvement Initiative
 - How to certifying the practices rather than the paperwork
- · Ideas from Certifying Agents

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NOP Sound and Sensible Certification Ideas

- 1. Accreditation Audits How can we emphasize verification of practices instead of paperwork?
- 2. Record-keeping requirements Can we provide a definitive list of required records?
- 3. Common set of OSPs
- Can we establish a common set of adequate OSPs?
- 4. Organic Systems Plan Reexamine how can we maximize the value of the OSP while minimizing recordkeeping burdens?
- 5. Inspector qualifications How can we incorporate training and guidelines for inspectors?











2013 Focus Areas

- Sunset 2013
- National List rulemaking (sodium nitrate, etc.)
- Origin of livestock, pet food, aquaculture
- Implementation of residue testing requirements, unannounced inspections
- Guidance documents, including:
 - Organic seeds, grower groups
 - Inspector qualifications
 - Handling unpackaged organic products
- Classification of materials / permitted substances

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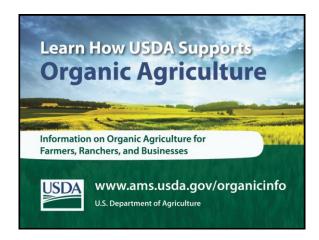


2013 Focus Areas (cont.)

- Finalize corrective actions for OIG milk audit
- Verify international trade partnerships
- Increase international market access
- Reduce the certification burden on diversified, direct marketing operations
- Post additional audits/compliance info
- Support and coordinate the NOSB
- Improve accreditation process









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